

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1984

Manufactures shipped 28,943 mobile/manufactured homes to retail sales locations and permanent sites during May, 1984. This was up 7% from the 26,951 homes shipped in May, 1983.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,303	1,544	+18%	4,835	5,698	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,303	1,544	+18%	4,835	5,698	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	3,334	3,365	+1%	12,543	12,636	+1%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,664	2,572	-3%	10,025	9,676	-3%
MICHIGAN *	*	*	---	*	*	---
OHIO	259	395	+53%	1,042	1,488	+43%
WISCONSIN	411	398	-3%	1,476	1,472	+0%
WEST NORTH CENTRAL	1,486	1,337	-10%	6,273	5,549	-12%
IOWA *	*	*	---	*	*	---
KANSAS	727	546	-25%	3,166	2,281	-28%
MINNESOTA	265	306	+15%	958	1,161	+21%
MISSOURI	149	171	+15%	613	600	-2%
NEBRASKA	345	314	-9%	1,536	1,507	-2%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	8,298	9,607	+16%	37,416	43,253	+16%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,887	1,879	+0%	9,927	9,658	-3%
GEORGIA	3,670	4,526	+23%	16,413	19,704	+20%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,252	2,676	+19%	9,117	11,604	+27%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	489	526	+8%	1,959	2,287	+17%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,717	9,169	+5%	38,136	38,169	+0%
ALABAMA	2,406	2,395	+0%	9,754	9,496	-3%
ARKANSAS	357	290	-19%	1,498	1,203	-20%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	332	348	+5%	1,432	1,394	-3%
MISSISSIPPI	654	960	+47%	3,138	3,872	+23%
OKLAHOMA	136	119	-12%	497	346	-30%
TENNESSEE	1,011	1,135	+12%	3,867	4,697	+21%
TEXAS	3,821	3,922	+3%	17,950	17,161	-4%

MOBILE/MANUFACTURED HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,136	1,228	+8%	5,293	5,329	+1%
ARIZONA	563	562	+0%	2,908	2,772	-5%
COLORADO	130	119	-8%	681	480	-30%
IDAHO	443	547	+23%	1,704	2,077	+22%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,909	2,048	+7%	8,370	9,347	+12%
CALIFORNIA	1,115	1,220	+9%	4,991	5,950	+19%
OREGON	633	678	+7%	2,766	2,873	+4%
WASHINGTON	161	150	-7%	613	524	-15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	597	636	+7%	2,215	2,387	+8%
TOTAL PRODUCTION	26,780	28,934	+8%	115,111	122,368	+6%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,753	2,072	+18%	5,899	7,040	+19%
CONNECTICUT	24	41	+71%	102	134	+31%
MAINE	123	174	+41%	410	528	+29%
MASSACHUSETTS	94	86	-9%	223	259	+16%
NEW HAMPSHIRE	109	128	+17%	313	422	+35%
NEW JERSEY	49	77	+57%	221	267	+21%
NEW YORK	607	772	+27%	1,921	2,505	+30%
PENNSYLVANIA	665	699	+5%	2,462	2,609	+6%
RHODE ISLAND	21	12	-43%	50	43	-14%
VERMONT	61	93	+36%	197	273	+39%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,229	2,480	+11%	8,245	9,094	+10%
ILLINOIS	372	354	-5%	1,519	1,382	-9%
INDIANA	510	565	+11%	1,745	1,989	+14%
MICHIGAN	513	667	+30%	1,766	2,308	+31%
OHIO	508	577	+14%	1,991	2,214	+11%
WISCONSIN	326	317	-3%	1,224	1,201	-2%
WEST NORTH CENTRAL	1,396	1,409	+1%	5,203	5,174	-1%
IOWA	124	123	-1%	439	394	-10%
KANSAS	321	248	-23%	1,305	1,059	-19%
MINNESOTA	243	236	-3%	635	822	+29%
MISSOURI	470	581	+24%	1,874	2,020	+8%
NEBRASKA	86	77	-10%	372	303	-19%
NORTH DAKOTA	75	63	-16%	280	250	-11%
SOUTH DAKOTA	77	81	+5%	298	326	+9%
SOUTH ATLANTIC	8,093	9,370	+16%	35,454	42,347	+19%
DELAWARE	224	198	-12%	901	959	+6%
FLORIDA	2,304	2,533	+10%	12,372	12,723	+3%
GEORGIA	1,460	1,633	+12%	6,188	7,313	+18%
MARYLAND	101	119	+18%	426	539	+27%
NORTH CAROLINA	1,903	2,369	+24%	7,408	10,375	+40%
SOUTH CAROLINA	1,074	1,472	+37%	4,534	6,186	+36%
VIRGINIA	648	674	+4%	2,349	2,840	+21%
WEST VIRGINIA	379	372	-2%	1,276	1,412	+11%
SOUTH CENTRAL	9,110	9,225	+1%	39,231	38,016	-3%
ALABAMA	915	1,163	+27%	3,002	4,398	+47%
ARKANSAS	495	693	+40%	2,002	2,693	+35%
KENTUCKY	514	570	+11%	2,012	2,106	+5%
LOUISIANA	1,298	1,257	-3%	5,388	5,093	-5%
MISSISSIPPI	647	739	+14%	2,440	2,721	+12%
OKLAHOMA	879	584	-34%	3,972	2,779	-30%
TENNESSEE	586	660	+13%	2,279	2,627	+15%
TEXAS	3,776	3,559	-6%	18,136	15,599	-14%
MOUNTAIN	1,805	1,836	+2%	8,564	8,398	-2%
ARIZONA	555	607	+9%	2,987	3,154	+6%
COLORADO	199	193	-3%	852	681	-20%
IDAHO	164	233	+42%	626	763	+22%
MONTANA	153	137	-10%	569	543	-5%
NEVADA	147	122	-17%	757	746	-1%
NEW MEXICO	412	408	-1%	1,923	1,848	-4%
UTAH	113	94	-17%	531	435	-18%
WYOMING	62	42	-32%	319	228	-29%
PACIFIC	1,763	1,957	+11%	7,364	8,458	+15%
CALIFORNIA	964	1,057	+10%	4,034	4,843	+20%
OREGON	255	315	+24%	989	1,177	+19%
WASHINGTON	544	585	+8%	2,341	2,438	+4%

MOBILE/MANUFACTURED HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
ALASKA	34	40	+18%	144	131	-9%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	692	554		3,869	3,902	
GOVT. EXPORT	76	0		534	0	
TOTAL SHIPMENTS	26,951	28,943	+7%	115,201	122,558	+6%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,914 84%	1,126 16%	7,040 100%	4,735 83%	963 17%	5,698 100%
CONNECTICUT	94	40	134	0	0	0
MAINE *	503	25	528	*	*	*
MASSACHUSETTS	171	88	259	0	0	0
NEW HAMPSHIRE *	362	60	422	*	*	*
NEW JERSEY	150	117	267	0	0	0
NEW YORK *	2,102	403	2,505	*	*	*
PENNSYLVANIA	2,232	377	2,609	4,735	963	5,698
RHODE ISLAND	38	5	43	0	0	0
VERMONT *	262	11	273	*	*	*
EAST NORTH CENTRAL	7,308 80%	1,786 20%	9,094 100%	10,289 81%	2,347 19%	12,636 100%
ILLINOIS *	1,068	314	1,382	*	*	*
INDIANA	1,580	409	1,989	7,617	2,059	9,676
MICHIGAN *	1,772	536	2,308	*	*	*
OHIO	1,783	431	2,214	1,302	186	1,488
WISCONSIN	1,105	96	1,201	1,370	102	1,472

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,236 82%	938 18%	5,174 100%	4,401 79%	1,148 21%	5,549 100%
IOWA *	339	55	394	*	*	*
KANSAS	798	261	1,059	1,912	369	2,281
MINNESOTA	711	111	822	951	210	1,161
MISSOURI	1,700	320	2,020	381	219	600
NEBRASKA	236	67	303	1,157	350	1,507
NORTH DAKOTA	193	57	250	0	0	0
SOUTH DAKOTA *	259	67	326	*	*	*
SOUTH ATLANTIC	27,562 65%	14,785 35%	42,347 100%	27,640 64%	15,613 36%	43,253 100%
DELAWARE	796	163	959	0	0	0
FLORIDA	5,911	6,812	12,723	3,997	5,661	9,658
GEORGIA	4,472	2,841	7,313	12,357	7,347	19,704
MARYLAND *	445	94	539	*	*	*
NORTH CAROLINA	8,038	2,337	10,375	9,074	2,530	11,604
SOUTH CAROLINA *	4,390	1,796	6,186	*	*	*
VIRGINIA	2,379	461	2,840	2,212	75	2,287
WEST VIRGINIA	1,131	281	1,412	0	0	0
SOUTH CENTRAL	32,211 85%	5,805 15%	38,016 100%	32,962 86%	5,207 14%	38,169 100%
ALABAMA	3,552	846	4,398	8,549	947	9,496
ARKANSAS	2,314	379	2,693	1,041	162	1,203
KENTUCKY *	1,708	398	2,106	*	*	*
LOUISIANA	4,778	315	5,093	1,294	100	1,394
MISSISSIPPI	2,438	283	2,721	3,825	47	3,872
OKLAHOMA	2,318	461	2,779	301	45	346
TENNESSEE	2,091	536	2,627	3,767	930	4,697
TEXAS	13,012	2,587	15,599	14,185	2,976	17,161
MOUNTAIN	4,885 58%	3,513 42%	8,398 100%	2,869 54%	2,460 46%	5,329 100%
ARIZONA	1,659	1,495	3,154	1,544	1,228	2,772
COLORADO	418	263	681	230	250	480
IDAHO	353	410	763	1,095	982	2,077
MONTANA *	344	199	543	*	*	*
NEVADA	278	468	746	0	0	0
NEW MEXICO	1,430	418	1,848	0	0	0
UTAH *	266	169	435	*	*	*
WYOMING *	137	91	228	*	*	*
PACIFIC	2,366 28%	6,092 72%	8,458 100%	2,618 28%	6,729 72%	9,347 100%
CALIFORNIA	1,124	3,719	4,843	1,494	4,456	5,950
OREGON	363	814	1,177	960	1,913	2,873
WASHINGTON	879	1,559	2,438	164	360	524

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	72	59	131	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	84,554 71%	34,102 29%	118,656 100%	85,514 71%	34,467 29%	119,981 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	2,965	937	3,902			
OTHER (CANADA)				0	0	0
STATES WITH*				1,760	627	2,387
TOTAL	87,519 71%	35,039 29%	122,558 100%	87,274 71%	35,094 29%	122,368 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HUMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MAY 1984

STATE	TOTAL SHIP- MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,559	12.5%	1	2,954	14.6%	1	605	7.4%	4
FLORIDA	2,533	8.9%	2	1,163	5.8%	4	1,370	16.7%	1
NORTH CAROLINA	2,369	8.3%	3	1,796	8.9%	2	573	7.0%	5
GEORGIA	1,633	5.8%	4	957	4.7%	6	576	8.3%	3
SOUTH CAROLINA	1,472	5.2%	5	1,029	5.1%	5	443	5.4%	6
LOUISIANA	1,257	4.4%	6	1,179	5.8%	3	78	1.0%	29
ALABAMA	1,163	4.1%	7	932	4.6%	7	231	2.8%	9
CALIFORNIA	1,057	3.7%	8	247	1.2%	25	810	9.9%	2
NEW YORK	772	2.7%	9	632	3.1%	9	140	1.7%	13
MISSISSIPPI	739	2.6%	10	656	3.2%	8	83	1.0%	26
PENNSYLVANIA	699	2.5%	11	567	2.8%	11	132	1.6%	15
ARKANSAS	693	2.4%	12	593	2.9%	10	100	1.2%	23
VIRGINIA	674	2.4%	13	564	2.8%	12	110	1.3%	20
MICHIGAN	667	2.3%	14	507	2.5%	14	160	2.0%	11
TENNESSEE	660	2.3%	15	514	2.5%	13	146	1.8%	12
ARIZONA	607	2.1%	16	331	1.6%	20	276	3.4%	8
WASHINGTON	585	2.1%	17	206	1.0%	26	379	4.6%	7
OKLAHOMA	584	2.1%	18	456	2.3%	16	128	1.6%	17
MISSOURI	581	2.0%	19	479	2.4%	15	102	1.2%	22
OHIO	577	2.0%	20	447	2.2%	18	130	1.6%	16
KENTUCKY	570	2.0%	21	453	2.2%	17	117	1.4%	19
INDIANA	565	2.0%	22	446	2.2%	19	119	1.5%	18
NEW MEXICO	408	1.4%	23	300	1.5%	21	108	1.3%	21
WEST VIRGINIA	372	1.3%	24	293	1.5%	22	79	1.0%	28
ILLINOIS	354	1.2%	25	255	1.3%	24	99	1.2%	24
WISCONSIN	317	1.1%	26	292	1.4%	23	25	0.3%	37
OREGON	315	1.1%	27	92	0.5%	36	223	2.7%	10
KANSAS	248	0.9%	28	196	1.0%	28	52	0.6%	31
MINNESOTA	236	0.8%	29	200	1.0%	27	36	0.4%	33
IDAHO	233	0.8%	30	94	0.5%	35	139	1.7%	14
DELAWARE	198	0.7%	31	149	0.7%	30	49	0.6%	32
COLORADO	193	0.7%	32	114	0.6%	31	79	1.0%	27
MAINE	174	0.6%	33	170	0.8%	29	4	0.0%	47
MONTANA	137	0.5%	34	77	0.4%	38	60	0.7%	30
NEW HAMPSHIRE	128	0.5%	35	114	0.6%	32	14	0.2%	45
IOWA	123	0.4%	36	107	0.5%	33	16	0.2%	43
NEVADA	122	0.4%	37	30	0.1%	45	92	1.1%	25
MARYLAND	119	0.4%	38	102	0.5%	34	17	0.2%	41
UTAH	94	0.3%	39	59	0.3%	42	35	0.4%	34
MASSACHUSETTS	86	0.3%	40	59	0.3%	41	27	0.3%	35
VERMONT	83	0.3%	41	79	0.4%	37	4	0.0%	48
SOUTH DAKOTA	81	0.3%	42	62	0.3%	39	19	0.2%	39
NEBRASKA	77	0.3%	43	60	0.3%	40	17	0.2%	42
NEW JERSEY	77	0.3%	44	52	0.3%	43	25	0.3%	36
NORTH DAKOTA	63	0.2%	45	50	0.2%	44	13	0.2%	46
WYOMING	42	0.1%	46	22	0.1%	48	20	0.2%	38
CONNECTICUT	41	0.1%	47	26	0.1%	46	15	0.2%	44
ALASKA	40	0.1%	48	23	0.1%	47	17	0.2%	40
RHODE ISLAND	12	0.0%	49	11	0.1%	49	1	0.0%	49
	28,389	100.0%		20,196	100.0%		8,193	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING